

AND
FAITH
IMPOSSIBLE
TO

Annual Report
Fiscal Year 2018



FROM OUR EXECUTIVE DIRECTOR

Dear Friends,

When I think of Hospitality House, I not only think of the youth in the neighborhood, I think of the importance of families. I know what it is like to face heartbreak at home. At the age of 6 my mother went home to be with the Lord. It was rough. I was blessed to have a good father and wonderful siblings. **And it was at Hospitality House that I was introduced to Jesus.** I heard the good news and because of the seeds that were planted at Hospitality House, the path of my life was changed completely.

On the north side our children face many challenges such as: educational disparity, poverty, drugs, gangs, crime, violence ... hopelessness. **It hurts my heart to see our children suffering and it causes me to want to do even more to help the kids and families.**

In 2007 I came to Hospitality House to volunteer in a program formerly called "Midnight Basketball", now named "Hoops After Dark", where the gym is open on Friday night so that young men can come in off the streets to play pick-up basketball, enjoy a meal together and hear some words of encouragement called a "power talk." At the time many of these teens were struggling not only because of the environment that they were born into but also due to wrong choices that they had begun to make for themselves. From this experience I found that it is more advantageous to begin helping kids at a young age while continuing to walk with them through their adolescent years. **I am excited about what we are doing in our Urban Learning Center and Athletic program to help our youth but my heart longs to do more.** I am looking forward to creating new programming dedicated to our teens. How much we can do will depend on you. About 90% of our revenue comes from donors like you whose hearts are moved to take action.

Please join me in coming alongside the youth of today, to help them become the leaders of integrity tomorrow!

Blessings,



Rev. Johnny Hunter



Being there for a Family in Need

"My kids have made many life long friends at HHYD (Hospitality House Youth Development). It's not just a program, they are family. They do so much for the entire community." ~ "Shalaya", parent

"I was introduced to HHYD, and my daughter loves it! She has been meeting new friends, doing activities, field trips and homework. This is the best for my daughter!" ~ "Ivori", parent

Many of the names found in this document have been changed to protect the students and their families privacy. Name changes are denoted by being in "quotes".

OUR MISSION - Hospitality House Youth Development provides a Christian outreach focused on the spiritual, intellectual, and physical development of inner city youth and their families.

OUR VISION - By opening doors of opportunity, at-risk youth will be equipped to lead with integrity, broken families will be restored, and our North Minneapolis community will be rebuilt.

OUR CULTURE STATEMENT - Inspired and guided by its strong Christian focus, Hospitality House is a caring community that has high expectations, provides significant support, and helps its young people discover and develop their interests and talents.

OUR STUDENTS

309 students attended After School and Summer Spot programming in 2017-2018.



68% Male



32% Female



75% Public/
Charter



25% Private



92% Receive Free
or Reduced Lunch

93% African
American

7% Multiracial



"Let no one despise your youth, but be an example to the believers in word, in conduct, in love, in spirit, in faith, in purity."

~ 1 Timothy 4:12

OUR PROGRAMS



EDUCATION

Hospitality House's Urban Learning Center (ULC) **provides intensive academic support in a caring environment that builds self-esteem and confidence.**

Through licensed teachers, one-on-one volunteers and community partnerships, the ULC program serves K-12th grade students primarily from low-income families in North Minneapolis by developing reading, math, and life skills.

Educational Programs Offered:

- After School Program
- Summer Spot
- Teen Program



ATHLETICS

Athletics provide a healthy free-time activity and motivation to stay in school. Hospitality House **teaches skills in ball handling, health, and fitness, while promoting integrity, teamwork and excellence.**

Boys and girls have fun competing on teams while learning skills for life.

Athletic Programs offered:

- Basketball
- Baseball
- Tennis with Inner City Tennis



COMMUNITY

Hospitality House brings North Minneapolis Families together to **address problems and take advantage of opportunities and partnerships that create a better, hope-filled community.**

Community and Family Programs:

- Christmas With Dignity
- Building Bridges through Basketball
- Family Nights
- Parenting Workshops

Hospitality House Parents

- "I'm a single mother. If I did not have HHYD, I would not have the support to work and take care of my daughter. HHYD has been a great support for me, that I may not have had otherwise." ~ "Georgina", parent
- "They make sure the program isn't just fun, but that school work is a priority as well." ~ "Douglas", parent
- "My son has ADHD. He went from being a problem to problem-solving. Thank you!" ~ "Debra", parent



EDUCATION

URBAN LEARNING CENTER

AFTER SCHOOL PROGRAM

The Urban Learning Center (ULC) After School Program is a comprehensive program that offers Kindergarten through 12th grade students structured academics with a focus on Language Arts, Math, Science, and Social Emotional Skills. The program is open every Monday through Friday, 2 p.m. to 6 p.m. during the Minneapolis Public School's school year.

Students had an average increase of 43% in reading and 146% in math.

While attending ULC students receive homework help, a snack, a meal, and two hours of structured

classroom instruction. **Licensed teachers and education assistants work with students on grade level appropriate lessons and materials that correlate with Minnesota standards.**

An Individualized Continuous Learning Plan (CLP) is developed for each student. Classes are kept small, with a maximum of 22 students per teacher. Smart TVs, laptops, and tablets provide access to state-of-the-art technology for all students.

On Fridays, students take it easy and have crafts, experiments, and movies. **Every day, students spend time studying the Bible and learning about God.**

There is also plenty of free time for students to relax, play some basketball, hang out with friends, or test their skills on a selection of educational games in the computer lab.

TEEN PILOT PROGRAM

Our goal is to see teens on track to graduate high school and be prepared for post secondary education.

In the summer program, teens took practice **ACT tests**, went on visits to various **colleges** and the Best Buy Tech Center, served at **Feed My Starving Children**, and partnered with **Senior Community Services** (lawn mowing), **Junior Achievement** (financial training), & **Step Up** (City of Minneapolis work program). Students also enjoyed trips to horse ranches and **Valleyfair**.



HOOPS AFTER DARK

One of Hospitality House's longest running programs now has a new name! **Hoops After Dark** is held every **Friday evening from 7 to 10 pm** and is open to inner city males ages 13-18. This weekly event is an energizing alternative to a night on the street and offers **friendship** and **hope** where there often has been little.

"The boys love to come to **open gym on Fridays**. It is a great way for them to stay off of video games." ~ "Jimesha", Mother



Summer Spot is the name of our Summer Day Camp program. Students come to Hospitality House over the summer Monday through Friday from 8 a.m. to 5:30 p.m. Daily activities include structured lesson time, free time, field trips, and meals. The program is designed to **eliminate the "Summer Slide"**. Students had an average increase of 42% in math and 13% in reading from the beginning to the end of the Summer Spot program.

ATHLETICS

Athletics have always been a cornerstone of what we do here at Hospitality House. **Giving students positive things to do during their free time** not only keeps them off the streets and out of trouble, but builds their self-esteem, teaches valuable life lessons, and instructs them how to play sports fairly and competitively.

BASKETBALL

In 2018, 13 teams represented Hospitality House in the Minneapolis Park Board League and traveling teams. The teams are very competitive. 124 athletes were involved in basketball programs.



Coach Pettis with his Developmental Basketball team, 5 and 6U



The **Hospitality House fifth-grade girls basketball team** competed in the Mid America Youth Basketball (MAYB) National Tournament in August, 2018. The girls traveled down to Oklahoma City, OK for the week-end tournament and came home **National Champions!**

BASEBALL



Playing baseball at Hospitality House is as old as Hospitality House itself! In 1960, our founder, Woody Larson, would go to North Minneapolis parks and start pickup games with kids from the community. This year 47 athletes on four different teams participated in baseball through HHYD.

INNER CITY TENNIS



Through a partnership with Inner City Tennis (ICT) and their Northside Community Initiative, ICT has provided programming and education to our students. Their Outreach team delivers the Kidspeed® curriculum covering tennis, nutrition and life skills.

COMMUNITY

Christmas With Dignity, created in 1993, gives parents the pleasure of shopping and giving their children new gifts at prices they can afford. Parents pay just 10% of the retail price for gifts. **This lifts some of the financial burden off the parents while giving them the dignity of providing for their children.**

Open each year for one day in December, the Christmas store at **Hospitality House** served **402 families**, providing **gifts to 1061 children**. Gifts of toys and clothing are donated by corporations, individuals and churches. We are grateful for the many who support this heart warming event and to Slumberland Stores which offer drop off sites in the Twin Cities.



FAMILIES

Community: Hospitality House is a place where families can come together as a community committed to support one another.

Training: Hospitality House provides educational opportunities for the whole family to learn and grow together.

Referrals: Hospitality House makes every effort to connect the families we serve with the resources they need to thrive as families.

*This year HHYD served over **500** families.*

Christmas with Dignity

BUILDING BRIDGES



THROUGH BASKETBALL

This free event open to the community features a game between **Hospitality House teens and our local Police Officers**. It also includes free food, and a showcase of our other HHYD basketball teams. It promotes positive interactions between law enforcement, and the North Minneapolis community.

"Building Bridges Through Basketball" was held on Saturday, March 24, 2018.



OUR IMPACT

Surely goodness and mercy shall follow me...Psalm 23

"Kalem" is a wonderful young man I met about a year ago and sometimes he follows me around. I had not seen him for a while so when he showed up, I gave him a big hand shake and spent some time finding out how he was. He looked at me and said "Your hair is turning grey" - quite observant for a second grader. Teasing I said, "No it is not. Your glasses must be getting dirty". He loves to banter so we had a great discussion. **He is surely full of goodness - and a few other things.**

Kalem, like many inner city kids, is beginning to struggle in the academic area. He is already about a ½ grade behind. **In North Minneapolis the graduation rates are improving but the competency rates in math and reading are not.** It takes time and energy to grow your academic skills. Sometimes attitudes get in the way. Sometimes family issues, violence, gangs, or a combination of things do. For sure many children are overwhelmed and need help. Programs at Hospitality House find many kids will do okay till about 3rd grade. **Kalem is reaching an age that will have a critical impact on the rest of his life.**

We find Kalem and students like him respond well to one on one time and mentoring. They very much need someone to encourage them, to help them when they begin to struggle with 2 digit subtraction and reading. **If they have someone to follow, someone to take their hand, someone willing to invest in their young lives – that can make all the difference in the world.** If interested in making a major impact in a young person's life by spending 1 hour a week at Hospitality House, please contact our volunteer coordinator, Sarah Fischer 612-522-4485

-George Rowley, Program Director

THE VOLUNTARY IMPACT



"Volunteering at HHYD over the summer allowed me to really connect with each 4th and 5th grader, both on what they were reading and also getting to know them personally."

- HHYD Volunteer

Derek's Spark

What happens to a spark that goes off too close to dry kindling? It lights a fire that can eventually even spread to an all-consuming forest fire. Or this same spark could be used to light a candle that gives off a glow and a fragrance that can be appreciated. Well, I had one such student that began as a spark that was quickly ignited and caused damage with his words and actions. **But something changed as he realized that he is loved.**

Having consistent adults in his life has taught "Derek" how to better handle his outbursts. **The Hospitality House family called him to step up and tame his flame - to have self-control.** In fact, we talked at great length that year about the Fruit of the Spirit and how with God's help we can change. I remember having many talks with my entire class about the power of our words and actions.

I've known Derek for over 3 years and have noticed that he has become a sensitive and positive leader. In fact he came into my current class of 3rd Graders and testified to the fact that the adults at Hospitality House know what they're talking about and that the students need to listen. Furthermore, he also shared how he has changed because of the ways the staff at HHYD has loved him and shown him a better way. It was a moment where I was able to stand back and see something come full circle. Ultimately, I am encouraged by Derek. He is a joy to know, he brings a spark of life to those around him. **I'm looking forward to see how God uses his spark to inspire others!**

-Sarah Fischer, 3rd Grade Teacher

"When Derek first came to HHYD, he had a very bad attitude towards people, and life. He had a bad anger problem. Now, after 2 or 3 years at HHYD, his attitude has changed a whole lot. Thank you for your support."

~ "Derek's" Mother

RECOGNIZING EXCELLENCE

2018 Young Man and Woman of the Year



Terry is a 7th grader at Ascension School. He had straight A's last year and this year is starting off very well. He is gearing up for honors math, as math is his favorite subject. Future plans are to go to De LaSalle High School then on to Penn State for college. Terry started coming to

Hospitality House when he was six and says it is a great organization. **His favorite things at HHYD are spending time with his friends and learning about God.** He also very much enjoyed going to camp this summer - zip lining, fishing and canoeing the rapids.

He attends First Community Recovery Church and loves the spiritual development time at HH. He says his sisters and brother are the greatest - even his younger sister Taylor.

Please congratulate Terry on being this year's Hospitality House Young Man of the Year.



Arianna is a 10th grader at Minnehaha Academy. She grew up at Hospitality House attending since she was in kindergarten. She is an excellent student - maintaining a 3.6 GPA at Minnehaha, one of the area's top prep schools. After

graduating from college she is interested in being a lawyer or an actress.

Arianna wants to thank her mom for pushing her out of her comfort zone and challenging her to do and try new things. She took a big step this fall and took the stage in the play Bright Star at Minnehaha.

Please congratulate Arianna on being this year's Hospitality House Young Woman of the Year.

The Young Man and Women of the Year Award is given to students who excel academically, and exemplify the values of Hospitality House

2018 Woody Larson Athletes of the Year



Isaac has attended Hospitality House for 6 years, since he was in the third grade. He loves that HHYD is so welcoming. As he describes it, **"it feels like a second home."**

He likes all the teachers and coaches, but especially Coach Chris, who has helped him develop his skills and has become a good friend.

If he could give the current students at HHYD one piece of advice it would be to, **"stay on**

top of things, school work and stuff, and continue to come to Hospitality House because they will always be a good guide for you."

School: 9th grader at De LaSalle High School

Favorite Subject: Math

Sports: Freshman Football and JV Basketball

Church: True Apostolic Assembly Church



Victoria has been a member of Hospitality House since kindergarten. **She is always willing to help out and enjoys being here.**

When asked why, she says, "I get to talk with friends, I get help with my homework and academics, and I'm able to play basketball!!"

Last summer, she traveled with Hospitality House to a National Tournament in Oklahoma. Her team won First Place. **Through basketball her trust in the Lord has**

grown. "When I hurt my ankle this past summer, God helped me play through it. **He has helped me get through some tough times."**

School: 7th grader at FAIR School in Crystal.

Favorite Subject: Science, especially chemistry.

Church: Passion Church

Plans for the Future: Attend De LaSalle High School, play more basketball.

OUR GROWTH STRATEGIES

In 2017, Hospitality House identified four Strategic Goals as part of our Five Year Plan.

These goals are:

Goal 1: Growth - To increase the number of students served at Hospitality House.

- To increase the number of youth HHYD serves in order to share with more young people the benefits of our mission & programs.
- To provide continuous quality improvement in our programming and individual attention, acknowledging the uniqueness of each youth as we grow in numbers.
- To evaluate current methods of recruitment and retention.
- To adopt new methods of recruitment and retention.

Goal 2: Teens - To create a new program dedicated to teens.

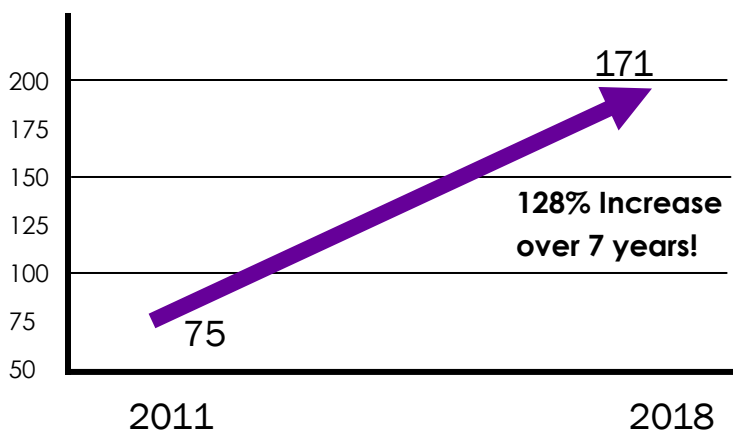
- To improve academic achievement of students so that they graduate from High School.
- To instill qualities of leadership in our teens such as integrity and values.
- To ensure that all teens know and feel that they belong and are accepted.
- To expose students to opportunities that assist them in making choices and planning for their future.
- To retain our youth in the transition through their teenage years.

Goal 3: Families - To establish a comprehensive family program.

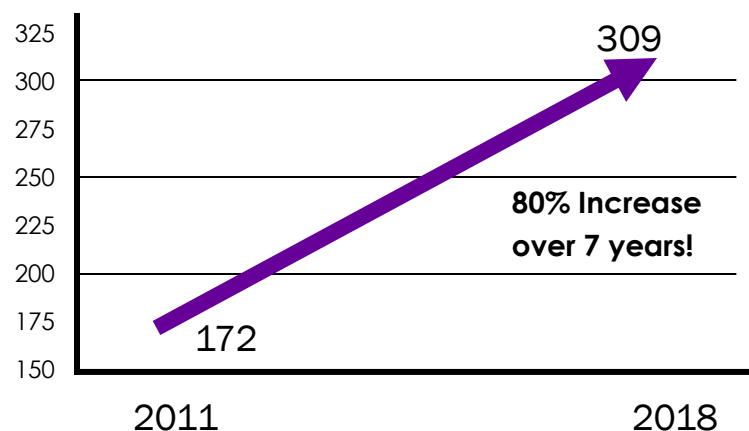
- To partner with families so that their children will experience support and success.
- To make Hospitality House a place where families can come together as a community committed to support one another.
- To provide educational opportunities for the whole family to learn and grow together.
- To connect the families we serve with the resources they need to thrive as families.

Goal 4: Fundraising - To raise significantly more funds to realize our growth plans.

- To communicate effectively and clearly our mission, programs, projects and brand.
- To improve the level and quality of our current programs and to fund new projects.
- Grow the number of volunteers involved in fundraising.
- Conduct specialized training of the board, staff, and volunteers involved in fundraising.
- Personalize cultivation, solicitation, and recognition of donors.
- Expand strategies for fundraising.
- Increase the number of donors and size of gifts.



Athletics enrollment over the past 7 years



ULC Student Enrollment over the past 7 years

OUR FINANCIALS

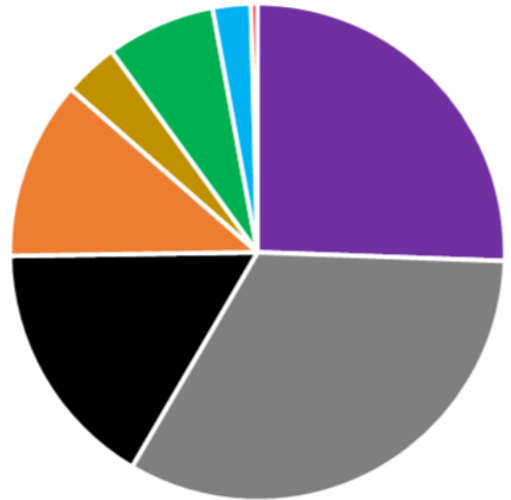
Statement of Activities

Year ended August 31, 2018

Support and Revenue

| | |
|---------------------|------------------|
| Foundations | \$236,534 |
| Events | \$304,491 |
| Individuals | \$150,944 |
| Program fees | \$107,753 |
| Churches | \$32,974 |
| In-kind | \$65,866 |
| Businesses | \$23,100 |
| Other | \$3,845 |
| TOTAL | \$925,507 |

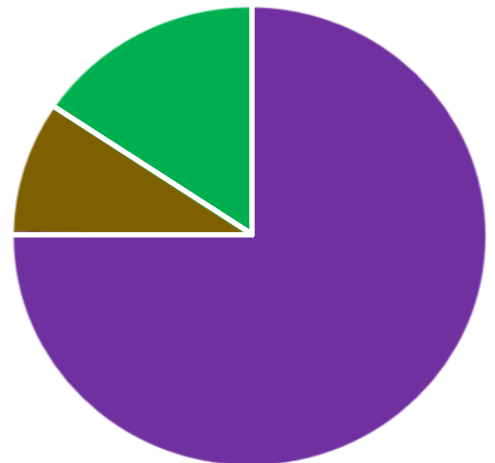
Revenue



Expenses

General Operating Expenses

| | |
|-------------------------|------------------|
| Program Expenses | \$711,810 |
| Administrative | \$85,201 |
| Fundraising | \$147,727 |
| TOTAL | \$944,738 |



Statement of Financial Position as of Aug. 31, 2018

| | |
|----------------------------------|-----------|
| Total Assets | \$907,456 |
| Total Liabilities | \$14,695 |
| Total Net Assets | \$892,761 |
| Total Liabilities and Net Assets | \$907,456 |

Hospitality House is a non-profit, Christ centered, tax-exempt 501(c)3 organization. We strive to be good stewards of the funds that have been entrusted to us. Our independently audited financial statements are available upon request.

Thank You to all the donors who make it possible for Hospitality House to serve the kids and families of North Minneapolis!



Enhancing Trust

OUR BOARD

Jack Hunter

Chair (Aug. 2018)

VP Ryan Companies, Retired

Ken Schelper

Vice Chair

VP Davanni's, Retired

Jon McCollum

Secretary

3M Sales, Retired

Walter Cox

Treasurer

Consultant

Rev. Carl Billings

Senior Pastor

Discover Church Network

Faye Burke

Burke Distributors

Wally Chapman

Director of Central Division

RBC Wealth Management

Thomas Hagen

Pro-Tec Design, Retired

Paula Larsen

Business Owner, Retired

James Larson

Commercial Real Estate Broker

Cushman & Wakefield

Clara Mothershed

Customer Service Agent

Ecolab

Michael Tate

Salesman

Liberty Carton Co.

A Note from our Board Chair

Dear Friends,

Inspired and guided by our Christian focus, it is our vision to see at-risk youth equipped to become leaders of integrity, broken families restored and the North Minneapolis community rebuilt. We are indebted to you, our partners, in helping to improve the quality of life and providing opportunities for youth and families of this Northside community.

Education remains a key focus for students to become productive members of the community. It has been noted that children "*learn to read until grade 3; then they read to learn*". I am happy to report the children enrolled are making great strides in reading and math and we are positioned well with quality staff, well thought-out programs and appropriate structures for future growth. In 2018:

We served 309 students; 178 after-school and 131 summer.

Our after-school test results show a percentage increase of 146% in math pre/post test scores and 43% increase in reading pre/post scores.

Summer test results show improvement in pre/post test scores of 42% in math and 13% in reading during our six weeks of summer school.

Team **athletics** are another key focus of the development of children. Athletics are important to develop life skills of teamwork and character. This year we had 17 Athletic teams with 171 athletes (124 basketball and 47 baseball) and we continue our partnership with Inner City Tennis which allows youth to receive tennis lessons at Hospitality House in the fall, spring and summer.

Our **family events** have grown from quarterly activities to a monthly event. These events include such things as Christmas with Dignity (402 families purchase new gifts for 1061 children at 10% cost), Senior/Grandparent Night, and Black History Night.

In an effort to bridge the gap between area police and this **community**, we hold an event called "Building Bridges through Basketball." Police officers play a friendly basketball game against our Hospitality House youth.

The Future - Teen Program. In 2017 the Board of Directors made a strategic decision to expand our programs to more intentionally and aggressively come along side our teens, during the years when they are most at-risk. This year we piloted aspects of our Teen Leadership program which will help mentor our teenagers through the high school years and into college and beyond. We recognize the difficulties; but capitalizing on the relationships we've built with our K-8 kids and their families, we are in the best position to now add the structure and staffing needed to help our teens become leaders in the community.

I am personally grateful for the staff, Board, volunteers and donors. I have volunteered at Hospitality House since 2001 and today I am more enthused than ever to see the difference we make in the lives of children and families. We are all looking forward to continuing to serve the Northside families.

Blessings to you,


Jack Hunter



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